

CEINSYS TECH REPORTS 79% GROWTH IN CONSOLIDATED REVENUE 102% GROWTH IN EBIDTA AND 71% GROWTH IN PAT; TOTAL ORDER BOOK AT INR 1,390 CR

February 11th, 2025: Ceinsys Tech Ltd. {BSE: 538734}, announced its results for the third quarter and nine months of the financial year ended as on 31st December, 2024.

Q3-FY25 Consolidated Financial Performance:

| Revenue | EBITDA | EBITDA Margin | PAT |
|------------------------|-------------------------|----------------------------|------------------------|
| INR 1,118 Mn | INR 214 Mn | 19.14% | INR 178 Mn |
| <i>YoY Growth: 79%</i> | <i>YoY Growth: 102%</i> | <i>YoY Growth: 221 Bps</i> | <i>YoY Growth: 71%</i> |

9M-FY25 Consolidated Financial Performance:

| Revenue | EBITDA | EBITDA Margin | PAT |
|------------------------|------------------------|---------------------------|------------------------|
| INR 2,757 Mn | INR 513 Mn | 18.61% | INR 414 Mn |
| <i>YoY Growth: 58%</i> | <i>YoY Growth: 62%</i> | <i>YoY Growth: 46 Bps</i> | <i>YoY Growth: 77%</i> |

Q3-FY25/ 9M FY 25 Operational Highlights:

- Growth in Revenue and EBITDA margins driven by successful delivery of value-added projects, which were able to garner better margins, additionally, the initiatives on efficiency improvement added ability to perform higher volumes.
- The total order book stands at INR 13,900 Mn as on 31st December 2024 with geospatial & engineering services contributing to 53% of the orderbook while the balance 47% from technology solutions, and continued efforts are underway to increase higher margin orders.
- Consistent improvement in working capital cycle, which reduced to 124 days on 31st Dec 2024 from 190 days on 31st March 2024 and 237 days on 31st March 2023.
- During Q2-FY25, the company raised fresh equity and issued share warrants of INR 2350 Mn, for the purpose of organic and inorganic expansions.
- As on 31st December 2024 the total Cash surplus was INR 1,250 Mn and Net operational cash surplus was INR 200 Mn.
 - Some of the major contracts which have been awarded during 2024-25 include:
 - Prestigious River Linking project in Maharashtra with value of INR 3,811.8 Mn
 - IOT based project by Maharashtra State water and sanitation mission- INR 3,316 Mn
 - Service Provider for Implementation of Integrated GIS Enterprises by CIDCO– INR 291.9 Mn
 - Selection of System Integrator for Integrated Digital Transformation of MHADA INR- 277.6 Mn

Financial Statements:

Results for the quarter ended 31st December, 2024, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website <https://www.ceinsys.com/investors/>

Quarterly Conference Call:

The earnings conference call will be held on Wednesday, 12th February, 2025 at 12 noon to discuss the Financial Results and performance of the Company for the quarter ended 31st December, 2024. The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1304 /+91 22 7115 8205 also accessible at: <https://shorturl.at/Oeiig> Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at <https://www.ceinsys.com/investors/>

About Ceinsys Tech Limited:

Ceinsys Tech Ltd. (BSE: 538734) is engaged in providing value added Solutions for various segments into SMART CITY solutions and Software under the ITES business segment and is primarily dealing in providing Geospatial, Enterprise & Engineering Services and software products. The Geospatial engineering services and Enterprise solutions offerings encompass various aspects of geospatial intelligence, including Data Creation, Data Analytics, Decision Support Systems (DSS), Enterprise Web Solutions, and Dash boards. The Manufacturing Solutions span the entire product development process – covering both the product engineering activities and industrial automation solutions for various verticals such as two / three-wheelers, passenger cars, commercial vehicles, and off-highway equipment. The company boasts a marquee list of customers ranging from large corporates, OEMS, asset management companies and government bodies in the Geospatial and Manufacturing sectors, globally. The company's market-leading solutions empower customers to achieve their goals, overcome challenges and drive success in their respective industries; by providing them tools, technologies, and expertise need to excel and stay ahead of their competition.

Recently with effect from 1st Jan 2025, the company has adopted new brand "CS TECH AI" continuing with the tagline "Enhancing Possibilities" in line with its focus to adopt AI in providing solutions to its valued customers.

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